

Message Text

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PAGE 01 LA PAZ 02655 031721Z
ACTION ARA-14

INFO OCT-01 ISO-00 EB-08 CCO-00 PASO-00 /023 W
-----087103 031935Z /47

P R 031430Z APR 78
FM AMEMBASSY LA PAZ
TO SECSTATE WASHDC PRIORITY 157
INFO USDOC WASHDC
AMEMBASSY CARACAS
AMEMBASSY MEXICO
AMEMBASSY SANTIAGO

UNCLAS LA PAZ 2655

E.O. 11652: N/A
TAGS: BEXP, BL
SUBJ: EXTELCOM INTERNATIONAL SEMINAR

TO: EXTELCOM INTERNATIONAL, INC
NEW YORK, N.Y. 10023
TELEX: 234980 XTLCM

1. WE WELCOME THE EXTELCOM MISSION TO LA PAZ AND ARE PREPARED
TO COOPERATE WITH YOU IN ARRANGING A LOCAL PROGRAM FOR MAY 5
AND 8.

2. I BELIEVE IT IS ESSENTIAL THAT YOU SEND AN ADVANCE OFFICER
TO HIRE A SECRETARY AND A TRANSLATOR AND TO REVIEW IN DETAIL
WITH THE PERSONS HIRED THE PROGRAM YOU HAVE IN MIND. WE WILL
BE ABLE TO RECOMMEND A NUMBER OF CANDIDATES.

3. THE FEES FOR A SECRETARY-COORDINATOR WOULD BE APPROXIMATELY
\$400 FOR TWO AND ONE-HALF WEEKS. FEES FOR A TRANSLATOR SHOULD
NOT EXCEED \$100 PER DAY.

4. WE WOULD WORK CLOSELY WITH YOUR SECRETARY IN
PREPARING THE MISSION, BUT I BELIEVE SHE SHOULD BEAR
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RESPONSIBILITY FOR THE DISTRIBUTION OF ALL MATERIALS.

5. INVITATIONS TO THE RECEPTION SHOULD BE PREPARED IN
THE NAME OF THE MISSION. EMBASSY OFFICERS WOULD BE
PLEASED TO ATTEND, AND WE WILL ASSIST IN DRAWING UP
A GUEST LIST.

6. PRINTED MATERIALS MAY BE ADDRESSED TO RALPH R. JOHNSON,
COMMERCIAL ATTACHE, AMERICAN EMBASSY, APO NEW YORK 09867.

7. WE CANNOT OFFER CUSTOMS CLEARANCE SERVICES. YOU MAY
WISH TO CONTACT THE CUSTOMS BROKER WE UTILIZE:

"MARPECO" AGENTES GENERALES DE ADUANA
MARCELO PEREZ - CASILLA 2790
LA PAZ, BOLIVIA

8. I UNDERSTAND THAT DURING YOUR RECENT VISIT ARRANGEMENTS
WERE MADE TO USE THE SALON VERSAILLES OF THE SHERATON HOTEL
FOR BUSINESS MEETINGS, AND I RECOMMEND THIS FACILITY. IT
HAS BEEN USED SUCCESSFULLY BY OTHER BUSINESS GROUPS, AND HAS
THE ADDED ADVANTAGE OF ELIMINATING TRANSPORTATION PROBLEMS.
WE ARE ATTEMPTING TO OBTAIN SIMULTANEOUS TRANSLATION EQUIPMENT
THROUGH USIS FOR THE SEMINAR SESSIONS.

9. PLEASE ADVISE THE SHERATON OF ALL DETAILS OF THE EQUIPMENT
TO BE EXHIBITED, AS THEY HAVE SOME LIMITATIONS ON THE SIZE
AND TYPE OF EQUIPMENT THEY WILL ALLOW TO BE BROUGHT INTO THE
SALON VERSAILLES. I FORESEE NO OBJECTIONS TO NORMAL TELEPHONE
AND TELEPHONE-RELATED ITEMS.

10. I WILL BE PLEASED TO BRIEF THE GROUP ON FRIDAY
AT 8 A.M.

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11. I AM NOT CERTAIN THAT A STOP IN SANTA CRUZ IS
SUFFICIENTLY USEFUL TO JUSTIFY THE TIME AND EXPENSE
REQUIRED. YOU WILL NEED AN ADDITIONAL SECRETARY AND
TRANSLATOR FOR SANTA CRUZ AS IT WOULD BE IMPOSSIBLE TO
PREPARE THE VISIT FROM HERE.

RALPH R. JOHNSON
COMMERCIAL ATTACHE
AMERICAN EMBASSY
LA PAZ, BOLIVIA
BOEKER

NOTE BY OC/T: LA PAZ 2655 PASSED ABOVE ADDRESSEE.

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Message Attributes

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